



Senior Insurance Advisor (Liability & Financial Lines)

Ikano Insurance Advisory, Luxembourg

Ikano Insurance Advisory SA (IIA) is part of Ikano Group, an international business with activities in insurance, production, real estate, and retail. We support clients within the IKEA Franchise system, guided by our values of common sense, working together, and daring to be different – while staying true to our promise of doing business on fair terms. Our mission is to simplify life for our clients and create opportunities for growth - for our people and our business.

We are looking for a Senior Insurance Advisor (Liability & Financial Lines) to join our small, high-performing team. This role requires a strong communicator who combines client focus with hands-on experience and mindset, works collaboratively, and is comfortable taking full ownership – both in advisory work and in the detail behind it.

Help us simplify life for our clients

As a Senior Insurance Advisor at Ikano Insurance Advisory, you will deliver expert guidance to our core clients while building and maintaining strong, long-term relationships with them.

In your role, you will take end-to-end ownership across both advisory and execution, including:

- Advising large multinational clients on Global insurance programmes. Your area of responsibility will be General and Product Liability (incl. Recall), Financial Lines as well as Cyber Insurance
- Managing the full lifecycle of placements – from negotiation and purchase to administration and claims support
- Develop and maintain strong relationships with clients, understanding their needs and delivering tailored advisory services and pragmatic solutions
- Facilitate meetings, including preparation and follow-up actions to ensure client satisfaction
- Representing Ikano's values in your day-to-day work - using common sense, working together, and daring to be different while always acting on fair terms

We offer you

This position is more than what meets the eye. You will get the chance to influence your daily work. All as part of a caring and open culture where we live our values, work hard, have fun and operate with a long-term perspective – because here opportunities arise and growth follows.

You will work in a small, efficient, and competent team servicing one of the most dynamic and innovative multinational brands – IKEA. You will collaborate with experienced colleagues and take on varied responsibilities. Further development of our co-workers is embedded in our company philosophy.

Are you the one for Ikano?

You are the one for Ikano if you combine solid analytical skills with a proactive, service-minded approach, take ownership of your work, and bring proven experience from the insurance industry.



To efficiently take on this position, we believe you need:

- A University degree or similar education in insurance or other relevant area
- At least 8-10 years' experience within General and Product Liability, Financial Lines, and Cyber insurance programmes.
- Competence in insurance-related finance and accounting
- Good communication skills with a strong teamwork and service minded approach.
- Fluency in English (spoken and written), any other language is an asset
- Good computer skills, including proficiency in MS Excel
- Willingness to relocate to Luxembourg, if not already living there
- Willingness to travel if required

Join us now – together we will find a better way

Send your CV and personal letter to Martina de Ornelas: martina.deornelas@group.ikano

About us

Two brands, five businesses, more than 8,000 co-workers and growing. That's us. Located in Europe, Southeast Asia and the Americas, our mission is to simplify the lives of the many people. This, together with our shared values, and a culture based on the spirit of togetherness, guides us in everything we do. Find out more about us on www.ikanogroup.com