



## Senior Insurance Advisor (Property)

### Ikano Insurance Advisory, Luxembourg

Ikano Insurance Advisory SA (IIA) is part of Ikano Group, an international business with activities in insurance, production, real estate, and retail. We support clients within the IKEA Franchise system, guided by our values of common sense, working together, and daring to be different - while staying true to our promise of doing business on fair terms. Our mission is to simplify life for our clients and create opportunities for growth - for our people and our business.

#### Make an impact where it matters

We are looking for a **Senior Insurance Advisor (Property)** to join our small, high-performing team.

This senior role combines strategic advisory with real ownership of client delivery. You will work closely with multinational clients, building trusted relationships and delivering pragmatic, high-quality insurance solutions.

We are looking for someone who actively improves our programmes, anticipates client needs, and consistently goes the extra mile to deliver real value.

The role requires a strong communicator with client focus, who works collaboratively and is comfortable taking full responsibility, from advisory to execution, including the detail and administration behind it.

#### Your responsibilities

As a Senior Insurance Advisor at Ikano Insurance Advisory, you will deliver expert guidance to our core clients within the IKEA franchise sphere while building and maintaining strong, long-term relationships with them.

This role includes a significant hands-on component, with a strong focus on client servicing, administration, and day-to-day coordination to ensure smooth delivery and high client satisfaction.

In your role, you will take end-to-end ownership across both advisory and execution, including:

- Advising large multinational clients on global insurance programmes, with a primary focus on Property Insurance.
- Managing the full lifecycle of placements - from negotiation and purchase through to hands-on administration, documentation, coordination with insurers/brokers, and claims support.
- Developing and maintaining strong relationships and delivering tailored and pragmatic solutions, while proactively identifying risks, opportunities, and improvements beyond immediate requests
- Facilitating meetings, including preparation and follow-up actions to ensure client satisfaction
- Representing Ikano's values in your day-to-day work - using common sense, working together, and daring to be different while always acting on fair terms



## We offer you

This role offers real influence and impact within a caring and open culture where we live our values, deliver with commitment, have fun, and operate with a long-term perspective - because here, opportunities arise and growth follows.

You will work in a small, efficient, and highly competent team servicing one of the most dynamic and innovative multinational brand - IKEA. You will collaborate with experienced colleagues and take on varied responsibilities. The further development of our co-workers is embedded in our company philosophy.

## Are you the one for Ikano?

You are the one for Ikano if you combine solid analytical skills with a proactive, service-minded approach, take ownership of your work, and bring proven experience from the insurance industry.

To efficiently take on this position, we believe you need:

- A university degree or similar education in insurance or a related field
- 10+ years of experience managing and advising on multinational insurance programmes for large corporate clients, with deep technical expertise in Property Insurance.
- Proven ability to manage the full lifecycle of insurance placements, from negotiation and placement through to administration and claims support
- Competence in insurance-related finance and accounting
- Strong communication skills with a collaborative and service-minded approach
- Experience in leading client interactions, including preparing and facilitating meetings and driving clear follow-up actions
- Fluency in English (spoken and written); additional languages are an advantage
- Advanced proficiency in MS Excel and digital tools
- Willingness to relocate to Luxembourg, if not already living there
- Flexibility to travel as required

## Join us now – together we will find a better way

Send your CV and personal letter to Martina de Ornelas at Ikano Insurance Advisory S.A.: [Martina.deornelas@group.ikano](mailto:Martina.deornelas@group.ikano).

## About us

Two brands, four businesses, more than 8,000 co-workers and growing. That's us. Located in Europe, Southeast Asia and the Americas, our mission is to simplify the lives of the many people. This, together with our shared values, and a culture based on the spirit of togetherness, guides us in everything we do. Find out more about us on [www.ikanogroup.com](http://www.ikanogroup.com)